



Report for Alexander Sanchez Leon at KDWL

Region: Awards Consideration (includes report card)

Below is a summary of scores and feedback from all the usable evaluations which were submitted for you during the 2026 Flight Training Experience Award application period. Many flight training providers receive exceptionally high scores so we also share with you the distribution of the overall aggregate scores for comparison.

1. Eligibility

To be eligible for an award, you needed to receive at least 5 unique evaluations, each at least 80% complete

A survey response was considered 'usable' if the respondent answered at least 80% of the questions required for scoring.

A CFI was considered 'eligible' for an award if they received at least 5 unique, usable responses.

Average scores were based on all usable responses received and have been rounded where necessary.

Your percentile rank was calculated by comparing your score to scores of all other (nominated/eligible) CFIs. Percentile ranks were calculated at both national and regional levels and may have been rounded.

Your performance (percentile rank) compared to all other eligible CFIs in your region was one of many factors that informed award decisions.

You received 10 evaluations.

2. Free Responses

At the end of each evaluation, we ask the following open-ended question:

Why should or shouldn't your CFI win a Flight Training Experience Award?

3. Individual Overall Scores & Responses

Total Score	Student Review
90.00	Alex is more than willing to keep going through material even when it's inconvenient. Always takes questions even after lessons and makes flying super enjoyable. Really don't see how anyone wouldn't request Alex when starting flight school
90.00	Alex is thorough and extremely knowledgeable when teaching. He goes the extra mile without being asked to make sure you understand what he is teaching. He keeps safety first and being a great teacher second.
88.00	His exceptional quality of education has literally saved my life. He was my instructor for instrument and he covered multiple large gaps in my knowledge from private which might've got me killed one day, especially regarding weather. Not only is his knowledge top notch, his ability to teach, and his character are also very respectable. He does all of this while also being very relatable and overall felt like a friend, and an instructor at the same time.
88.00	Alex as an instructor is extremely knowledgeable, and always double checks the facts he teaches. He is extremely patient with students not grasping concepts and works to break down concepts into their smallest components to help bring students to understanding. Alex allows for highly hands-on learning while maintaining a safe environment. When training with Alex, every day had a clear mission and vision in my training session. There was a clear direction and I always knew what was next.

88.00	Alex is one of the best pilots I've met, he was my very first flight instructor. As someone who had never even flown in a small aircraft before he helped boost my confidence. He was well spoken and explained things in a way someone new to aviation could understand!
66.00	This instructor should win a Flight Training Experience Award because he embodies the values of safety, patience, and professionalism that define excellent flight instruction. His teaching goes beyond checkride preparation; he builds confidence, discipline, and sound decision-making in his students. He consistently fosters a calm and supportive environment where students feel encouraged to learn from mistakes and improve. His commitment to individualized instruction, safety awareness, and continued mentorship after certification shows a genuine dedication to developing capable, responsible aviators. His influence extends beyond the cockpit; helping shape the next generation of pilots with integrity and passion for aviation.
90.00	I believe Alex Sanchez should receive a Flight Training Experience Award because he completely turned around my IFR training experience. From the start, he was professional, patient, and genuinely investing in helping me succeed. He took the time to explain concepts clearly, answered every question I had, and even guided me towards helpful resources that I will possibly need in the future. It was very clear that his focus was on my progress and success, not just logging hours. And thanks to his guidance, I was able to complete my IFR rating confidently. Overall in my opinion, as a flight student, Alex represents the best of what a flight instructor should be: knowledgeable, dedicated, and truly passionate about helping students achieve their goals.
75.00	This instructor should win the Flight Training Experience Award because he cares about his students and wants them to not only succeed and just be a pilot but be a safe pilot. With my experience with this instructor he responded to any situation I was possibly dealing with, he'd never give up on me, I'd call him or text him he'd respond in a reasonable time.
89.00	Best instructor I have ever had, helped me calm my nerves, gave me real instructions and altered methods of teaching to adapt to how I learned best and helped me to remain calm inside the plane.
83.00	Alexander is very patient and flexible. He has a great memory and uses it to provide detailed and relevant feedback.

4. Aggregate Overall Score (Range: 0 to 100)

This is the overall score you received from your customers in the 2026 Flight Training Experience Award application period:

Your Score: 85

4.1 Compared to All Nominees (those with at least 1 evaluation)

National Average: 87

Your national percentile ranking: 11%

Regional Average: 87

Your regional percentile ranking: 11%

4.2 Compared to All Eligible Nominees (those with at least 10 evaluations)

National Average: 88

Your national percentile ranking: 8%

Regional Average: 88

Your regional percentile ranking: 8%

5. SubScore Summary for at

Region: Awards Consideration (includes report card)

The remaining sections summarize your individual subscores (range: 0 to 100) as they apply to each of the four areas from our Flight Training Experience Research: Educational Quality, Customer Focus, Community, and Information Sharing. You will also find national and regional averages, for benchmarking.

Subscore Summary:

Your Score **National Avg**

Educational Quality	99	86
Customer Focus	98	86
Community	90	82
Information Sharing	88	83
NetPromoter Score	100	96
Overall Total	85	76

6. Educational Quality Scale (Range: 0 to 100)

This is the score you received from your customers, derived solely from the questions related to Educational Quality; offering effective training from professional instructors who are dedicated to students' success

Your Score: 99

6.1 Compared to All Nominees (those with at least 1 evaluation)

National Average: 86

Your national percentile ranking: 73%

Regional Average: 86

Your regional percentile ranking: 73%

6.2 Compared to All Eligible Nominees (those with at least 10 evaluations)

National Average: 86

Your national percentile ranking: 85%

Regional Average: 86

Your regional percentile ranking: 85%

6.3 Responses per Question

My CFI consistently used a training syllabus that I could consult.

Response Choice	Frequency	%
Strongly Agree	9	90%
Somewhat Agree	1	10%

My CFI tailored their lessons plans to accommodate my personal strengths and weaknesses.

Response Choice	Frequency	%
Strongly Agree	9	90%
Somewhat Agree	1	10%

I felt safe flying with my CFI.

Response Choice	Frequency	%
Strongly Agree	10	100%

My CFI helped me feel prepared for unexpected situations in flight.

Response Choice	Frequency	%
Strongly Agree	10	100%

Strongly Agree	9	90%
Somewhat Agree	1	10%

7. Customer Focus Scale (Range: 0 to 100)

This is the score you received from your customers, derived solely from the questions related to Customer Focus; adding value by demonstrating professionalism and engagement with students

Your Score: 98

7.1 Compared to All Nominees (those with at least 1 evaluation)

National Average: 86

Your national percentile ranking: 72%

Regional Average: 86

Your regional percentile ranking: 72%

7.2 Compared to All Eligible Nominees (those with at least 10 evaluations)

National Average: 85

Your national percentile ranking: 85%

Regional Average: 85

Your regional percentile ranking: 85%

7.3 Responses per Question

My CFI patiently helped me understand difficult concepts.

Response Choice	Frequency	%
Strongly Agree	10	100%

I feel like my CFI made efficient use of my time.

Response Choice	Frequency	%
Strongly Agree	9	90%
Somewhat Agree	1	10%

My CFI was not invested in my success.

Response Choice	Frequency	%
Somewhat Agree	1	10%
Strongly Disagree	9	90%

My CFI was reliable and on-time for scheduled lessons

Response Choice	Frequency	%
Strongly Agree	9	90%
Somewhat Agree	1	10%

8. Community Focus Scale (Range: 0 to 100)

This is the score you received from your customers, derived solely from the questions related to Community; emphasizing social connections and accomplishments.

Your Score: **90**

8.1 Compared to All Nominees (those with at least 1 evaluation)

National Average: **82**

Your national percentile ranking: **67%**

Regional Average: **82**

Your regional percentile ranking: **67%**

8.2 Compared to All Eligible Nominees (those with at least 10 evaluations)

National Average: **82**

Your national percentile ranking: **78%**

Regional Average: **82**

Your regional percentile ranking: **78%**

8.3 Responses per Question

After training with my CFI, I feel like a member of the general aviation community.

Response Choice	Frequency	%
Strongly Agree	10	100%

My instructor expressed that people like me should not fly.

Response Choice	Frequency	%
Neither agree nor disagree	2	20%
Somewhat Disagree	1	10%
Strongly Disagree	7	70%

My CFI introduced me to students, new pilots, and members of the local aviation community.

Response Choice	Frequency	%
Strongly Agree	6	60%
Somewhat Agree	2	20%
Neither agree nor disagree	1	10%
Strongly Disagree	1	10%

My CFI shared relevant information to help me continue flying after training (e.g. how to find flying clubs, purchase an aircraft, or start an aviation career)

Response Choice	Frequency	%
Strongly Agree	6	60%
Somewhat Agree	2	20%
Neither agree nor disagree	1	10%

Strongly Disagree	1	10%
-------------------	---	-----

9. Information Sharing Scale (Range: 0 to 100)

This is the score you received from your customers, derived solely from the questions related to Information Sharing; educating and empowering students to make informed decisions about flight training investments.

Your Score: 88

9.1 Compared to All Nominees (those with at least 1 evaluation)

National Average: 83

Your national percentile ranking: 62%

Regional Average: 83

Your regional percentile ranking: 62%

9.2 Compared to All Eligible Nominees (those with at least 10 evaluations)

National Average: 83

Your national percentile ranking: 73%

Regional Average: 83

Your regional percentile ranking: 73%

9.3 Responses per Question

I always understood the steps required to reach my flight training goals with my CFI.

Response Choice	Frequency	%
Strongly Agree	6	60%
Somewhat Agree	3	30%
Strongly Disagree	1	10%

My flight training with my CFI has required more time and/or money than I expected.

Response Choice	Frequency	%
Strongly Agree	1	10%
Neither agree nor disagree	2	20%
Strongly Disagree	7	70%

Sometimes I did not know what my flight lessons would cover.

Response Choice	Frequency	%
Somewhat Agree	1	10%
Somewhat Disagree	1	10%
Strongly Disagree	8	80%

My CFI introduced me to online resources (like flight planning tools or weather sources) and showed how they can be used to aid my decision making.

Response Choice	Frequency	%
-----------------	-----------	---

Strongly Agree	8	80%
Somewhat Agree	1	10%
Strongly Disagree	1	10%

10. Net Promoter Score

10.1 Questionnaire Responses

The Net Promoter Score is generated by asking customers how likely they would be to recommend a given product or service - in this case, your services as a flight instructor to another potential customer, on an 11 point scale.

How likely are you to recommend your CFI to someone interested in flight training?

Response Choice	Frequency	%
10	10	100%

10.2 NPS Grouping

Responses to this question are then used to sort customers into one of three groups:

Detractor: Less likely to use your services again and may not speak highly of your services to others.

Passive: Generally somewhat satisfied, passive respondents likely won't help or hurt your business in talking to other people.

Promoters: Ideally, all of your customers would be promoters. Promoters would fly with you again in the future and would tell others how great they think you are.

Response Choice	Frequency	%
Promoter	10	100%

10.3 Standardized Score Calculation

The overall Net Promoter Score is calculated by subtracting the percentage of your customers who are 'detractors' from the percentage of your customers you are 'promoters.' Thus, the overall Net Promoter Score can range from -100 to 100.

For more information on the Net Promoter Score and how to interpret it, check out: <https://www.medallia.com/net-promoter-score>

Your Score: 100

10.3.1 Compared to All Nominees (those with at least 1 evaluation)

National Average: 96

Your national percentile ranking: 60%

Regional Average: 96

Your regional percentile ranking: 60%

10.3.2 Compared to All Eligible Nominees (those with at least 10 evaluations)

National Average: 98

Your national percentile ranking: 63%

Regional Average: 98

Your regional percentile ranking: 63%