



General Aviation Airplane Shipment Report

General Aviation Manufacturers Association

1400 K Street NW, Suite 801

Washington, DC 20005

2012 Third Quarter

Airplane Shipments^{1, 2, 6} by Type - Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	167	180	197	0	544
Multi-Engine Piston	<u>17</u>	<u>19</u>	<u>17</u>	<u>0</u>	<u>53</u>
Total Piston	184	199	214	0	597
Turboprops	107	136	125	0	368
Business Jets	<u>123</u>	<u>171</u>	<u>134</u>	<u>0</u>	<u>428</u>
Total Turbine	230	307	259	0	796
Grand Total	414	506	473	0	1,393
Grand Total Airplane Billings	\$3,468,248,779	\$4,732,444,961	\$4,051,277,625	\$0	\$12,251,971,365

Airplane Shipments^{1, 2, 6} by Type - Manufactured in United States³

Type	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	133	153	150	0	436
Multi-Engine Piston	<u>9</u>	<u>14</u>	<u>11</u>	<u>0</u>	<u>34</u>
Total Piston	142	167	161	0	470
Turboprops	94	104	99	0	298
Business Jets	<u>67</u>	<u>87</u>	<u>75</u>	<u>0</u>	<u>229</u>
Total Turbine	161	191	174	0	527
Grand Total	303	358	335	0	997

Airplane Shipments^{1, 2, 6} by Geographic Region of Origin

	QI	QII	QIII	QIV	Year-To-Date
North America	283	355	340	0	978
South America	13	20	13	0	46
Europe	63	76	87	0	226
Rest of World	55	55	33	0	143
Grand Total	414	506	473	0	1,393

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Airbus⁹					
ACJ318	0	1	1		2
ACJ319	2	1	0		3
ACJ320	0	0	0		0
ACJ330	0	0	1		1
Total Units	2	2	2	0	6
Total Billings	\$166,000,000	\$145,000,000	\$65,000,000	\$0	\$376,000,000
Air Tractor⁷					
AT-401B	0	1	0		1
AT-402A	1	0	0		1
AT-402B	5	5	4		14
AT-502A	0	0	0		0
AT-502B	22	21	13		56
AT-504	2	1	2		5
AT-602	4	2	0		6
AT-802	2	8	4		14
AT-802A	8	5	7		20
Total Units	44	43	30	0	117
Total Billings	\$18,177,397	\$19,173,437	\$13,376,284	\$0	\$50,727,118
American Champion Aircraft					
7EC Champ	0	0	0		0
7ECA Aurora	0	0	0		0
7GCAA Adventurer	0	0	0		0
7GCBC Citabria Explorer	1	2	0		3
8GCBC Scout	2	1	4		7
8KCAB Super Decathlon	2	2	4		8
Total Units	5	5	8	0	18
Total Billings	\$832,500	\$802,500	\$1,375,200	\$0	\$3,010,200
Boeing Business Jets⁹					
BBJ	0	0	1		1
BBJ 2	1	1	0		2
BBJ 3	0	0	0		0
B747-8	1	3	0		4
Total Units	2	4	1	0	7
Total Billings	\$63,000,000	\$63,000,000	\$53,000,000	\$0	\$179,000,000
Bombardier					
Learjet 40XR / 45XR	2	3	8		13
Learjet 60XR	3	3	1		7
Challenger 300	11	13	11		35
Challenger 605	8	12	7		27
Global 5000 / 6000	4	14	17		35
CL850 / 870 / 890	1	1	0		2
Total Units	29	46	44	0	119
Total Billings	\$818,500,000	\$1,556,300,000	\$1,553,100,000	\$0	\$3,927,900,000

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Cessna Aircraft Company⁶					
162 Skycatcher	5	7	2		14
172R Skyhawk	14	5	4		23
172S Skyhawk SP	11	29	23		63
182T Skylane	9	12	4		25
T182T Turbo Skylane	8	4	3		15
206H Stationair	4	2	6		12
T206H Turbo Stationair	3	12	11		26
350 Corvalis	1	0	0		1
400 Corvalis TT	0	0	0		0
208 Caravan 675	4	3	3		10
208B Grand Caravan	12	21	22		55
510 Citation Mustang	7	11	6		24
525A Citation CJ2+	5	4	3		12
525B Citation CJ3	6	6	5		17
525C Citation CJ4	10	14	11		35
560 Citation XLS+	3	11	7		21
680 Citation Sovereign	4	3	8		15
750 Citation X	2	0	1		3
Total Units	108	144	119	0	371
Total Billings	\$360,911,427	\$454,059,923	\$460,066,676	\$0	\$1,275,038,026
Cirrus Aircraft					
Cirrus SR20	19	15	24		58
Cirrus SR22	13	18	15		46
Cirrus SR22T	13	27	25		65
Total Units	45	60	64	0	169
Total Billings	\$23,068,699	\$33,299,587	\$34,401,690	\$0	\$90,769,977
Dassault Falcon Jet⁵					
Falcon 900LX	2	2	1		5
Falcon 2000LX	4	6	2		12
Falcon 7X	9	11	6		26
Total Units	15	19	9	0	43
Total Billings	\$683,800,000	\$852,800,000	\$420,200,000	\$0	\$1,956,800,000
Diamond Aircraft⁶					
HK-36	0	3	0		3
DV20	1	2	3		6
DA20-C1	6	6	6		18
DA40 (All)	21	15	36		72
DA42 (All)	8	5	6		19
Total Units	36	31	51	0	118
Total Billings	\$13,057,380	\$9,422,870	\$17,231,610	\$0	\$39,711,860
Embraer⁵					
Phenom 100	4	7	5		16
Phenom 300	8	10	6		24
Legacy 650	1	2	1		4
Lineage 1000 / E190 Head of State	0	1	0		1
Shuttles (ERJs and E-Jets)	0	0	1		1
Total Units	13	20	13	0	46
Total Billings	\$115,160,000	\$226,710,000	\$141,230,000	\$0	\$483,100,000
Extra Aircraft¹⁰					
EA300	n/a	n/a	10		10
EA500	n/a	n/a	1		1
Total Units	n/a	n/a	11		11
Total Billings	n/a	n/a	\$4,300,000		\$4,300,000
GippsAero Pty Ltd.⁵					
GA8 Airvan	6	4	2		12
Total Units	6	4	2	0	12
Total Billings	n/a	n/a	n/a	n/a	n/a

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
<i>Gulfstream Aerospace Corp.</i>^{5, 8}					
Gulfstream 150 / 200	2	3	0		5
Gulfstream 350 / 450 / 500 / 550	<u>17</u>	<u>18</u>	<u>17</u>		<u>52</u>
Total Units	19	21	17	0	57
Total Billings	\$900,745,000	\$938,080,000	\$891,430,000	\$0	\$2,730,255,000
<i>Hawker Beechcraft Corp.</i>					
Beechcraft Bonanza G36	4	2	4		10
Beechcraft Baron G58	3	3	2		8
Beechcraft King Air C90GTx	10	2	5		17
Beechcraft King Air 250	2	4	8		14
Beechcraft King Air 350i	6	8	10		24
Beechcraft Premier IA	0	1	2		3
Hawker 900XP	3	7	5		15
Hawker 4000	<u>3</u>	<u>2</u>	<u>0</u>		<u>5</u>
Total Units	31	29	36	0	96
Total Billings	\$218,361,100	\$261,281,800	\$240,782,500	\$0	\$720,425,400
<i>Liberty Aerospace</i>					
XL2	<u>0</u>	<u>0</u>	<u>0</u>		<u>0</u>
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
<i>Maule Air, Inc.</i>					
MX-7-180B	0	1	n/a		1
MXT-7-180	2	0	n/a		2
M-7-235C	1	0	n/a		1
MT-7-235	0	1	n/a		1
M-7-260C	<u>1</u>	<u>0</u>	<u>n/a</u>		<u>1</u>
Total Units	4	2	0	0	6
Total Billings	\$760,830	\$327,844	\$0	\$0	\$1,088,674
<i>Mooney Aircraft</i>					
M20R Ovation	0	0	0		0
M20TN Acclaim	<u>0</u>	<u>0</u>	<u>0</u>		<u>0</u>
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
<i>Pacific Aerospace Ltd</i>					
PAC 750XL	<u>3</u>	<u>5</u>	<u>1</u>		<u>9</u>
Total Units	3	5	1	0	9
Total Billings	\$5,332,446	\$9,338,990	\$1,950,000	\$0	\$16,621,436
<i>Piaggio Aero</i>					
P.180 Avanti II	<u>0</u>	<u>1</u>	<u>1</u>		<u>2</u>
Total Units	0	1	1	0	2
Total Billings	\$0	\$7,195,000	\$7,195,000	\$0	\$14,390,000
<i>Pilatus</i>					
PC-6	0	1	0		1
PC-12	<u>5</u>	<u>14</u>	<u>17</u>		<u>36</u>
Total Units	5	15	17	0	37
Total Billings	\$22,325,000	\$64,351,000	\$75,905,000	\$0	\$162,581,000
<i>Piper Aircraft, Inc</i>					
PA-28-161 Warrior III	8	4	4		16
PA-28-181 Archer III	2	0	1		3
PA-28R-201 Arrow	1	1	0		2
PA-34-220T Seneca V	4	3	1		8
PA-44-180 Seminole	2	8	8		18
PA-46-350P Malibu Mirage	12	10	13		35
PA-46R-350T Matrix	2	4	5		11
PA-46-500TP Meridian	<u>6</u>	<u>9</u>	<u>8</u>		<u>23</u>
Total Units	37	39	40	0	116
Total Billings	\$31,578,203	\$37,423,010	\$37,877,665	\$0	\$106,878,878

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Quest Aircraft Company					
Kodiak 100	<u>2</u>	<u>4</u>	<u>3</u>		<u>9</u>
Total Units	2	4	3	0	9
Total Billings	\$3,340,000	\$7,000,000	\$5,250,000	\$0	\$15,590,000
SOCATA					
TBM 850	<u>5</u>	<u>11</u>	<u>7</u>		<u>23</u>
Total Units	5	11	7	0	23
Total Billings	\$17,200,000	\$37,320,000	\$23,930,000	\$0	\$78,450,000
Thrush Aircraft, Inc.⁷					
S2R-T34	7	11	8		26
S2RHG-T65	0	0	0		0
S2R-T660	0	0	0		0
S2R-G10	1	0	2		3
S2R-H80	<u>0</u>	<u>0</u>	<u>0</u>		<u>0</u>
Total Units	8	11	10	0	29
Total Billings	\$6,098,797	\$9,559,000	\$7,976,000	\$0	\$23,633,797
Grand Total Civil Shipments⁶	419	516	475	0	1,410
Grand Total Airplane Billings	\$3,468,248,779	\$4,732,444,961	\$4,051,277,625	\$0	\$12,251,971,365

Military Airplane Shipments⁴

Make and Model	QI	QII	QIII	QIV	Year-To-Date
Air Tractor					
AT-802U	<u>3</u>	<u>4</u>	<u>2</u>		<u>9</u>
Total Units	3	4	2	0	9
Hawker Beechcraft Corp.					
T-6A	11	13	12		36
Beechcraft King Air C90	0	0	0		0
Beechcraft King Air B200	0	0	0		0
Beechcraft King Air 350	<u>1</u>	<u>0</u>	<u>1</u>		<u>2</u>
Total Units	12	13	13	0	38
Grand Total Military Shipments	15	17	15	0	47

Notes:

1. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.
2. Shipments may include deliveries to a fractional operator owned by the company or to an aircraft dealer.
3. An airplane is considered to be manufactured in the United States when produced under an FAA production certificate.
4. Military airplane shipments are not included in shipment table totals.
5. Company billings are not reported. Where available, GAMA estimates total billings using public information including B&CA Purchase Planning Handbook 2012.
6. Cessna Aircraft Company C162 SkyCatcher (SLSA) and Diamond Aircraft HK36 Motor Glider models are included in civil make-model shipment total, but not summary tables. This change is intended to properly capture all deliveries by the companies listed while maintaining a consistent baseline of shipments from previous years' reports.
7. Air Tractor and Thrush Aircraft are new to the report starting first quarter 2012.
8. Gulfstream deliveries will be recognized at the time of completion ("outfitted") starting 2012 to better align with shipment recognition with other OEMs. The 2011 report has been updated and prior years data will be amended.
9. Airbus and Boeing twin aisle shipments will be identified in the report as opposed to in the footnotes going forward. GAMA, however, is not including the value of twin aisle airplane shipments in the calculation of billings.
10. Extra Aircraft was added to the report in third quarter 2012. Historical data is not available and the company is not used in year-over-year summary table.